



Discovering Revelation Personal Soul-Winning Plan

Before the Series:

- 1. Pray for Interests.** Pray for those for whom you labor.
- 2. Build Relationships.** Hold “soil preparation” events – health, socials, community service, concerts, etc. – to minister to needs and build relationships with people in your community.
- 3. Literature.** Distribute literature and offer Bible studies to as many people as possible.
- 4. Bible Studies.** Engage in personal or small group Bible studies with as many people as possible. The more Bible studies during pre-work the greater the harvest at the meetings!!!
- 5. Reclaim Former and Inactive Members.** Visit, get reacquainted, invite to “soil preparation” events, and finally invite to the evangelistic meetings.
- 6. Personal Invitations.** Personally invite family, friends, neighbors, co-workers, and any other potential interests for whom you have been praying and laboring to the evangelistic meetings. Also invite everyone on your existing interest lists to the meetings.
- 7. Mass Advertising.** Use mass handbill mailings to reach everyone within a reasonable drive time from your church (20-30 minutes or less).
- 8. Pre-Registration.** Collect names and contact information of those planning to attend using pre-registration.
- 9. Pray for Pre-Registrants.** Pray for each pre-registrant by name.

During the Series:

- 1. Registration & Attendance Tracking.** Collect names and contact information using guest registration and attendance tracking.
- 2. Daily Review of Attendance Report.** Produce and consistently review a full attendance report the day after each meeting. Evaluate the spiritual progress of each guest.
- 3. Pray for Guests.** Pray for each guest by name.
- 4. Socialize.** Be social and friendly with the guests.
- 5. Contact Non-Attending Pre-Registrants.** During the first week, send a letter and/or email, call, or visit those who pre-registered but have not attended, assuring them that it is not too late to attend.
- 6. Contact Non-Attending Personal Invites.** During the first week, call or visit those you have invited but who have not attended.
- 7. Weekly Letters.** Send weekly letters to all guests to inform of upcoming topics and encourage attendance.

8. Contact Missing Guests. Regularly call or visit those who missed two nights in a row or more. Church members or the speaker/pastor can do this. Make special efforts to contact those who miss more than one night after a sensitive topic or testing truth.

9. Spend Time with Guests. Spend as much time as possible with the guests before and after each meeting.

10. Resource Table. Sell tracts, magazines, books, and CD/DVD/media cards of the meetings at cost to affirm the truths being presented and lead to positive decisions.

11. Visit Regular Guests. After approximately 1/3 of the meetings, begin meeting with consistent guests personally before each nightly meeting or at their homes on off days/nights. Announce publicly that you would like to meet with everyone for feedback as to how we can improve and to address any personal questions.

12. Decision Cards. Use decision/response cards (5 in IIW series) to encourage, identify, and record spiritual decisions of guests.

13. Decision Cards Follow-up. Visit at the hall or in the home with those who mark positive decisions, especially for salvation, baptism, or the Sabbath, and offer prayer and encouragement.

14. Importance of Sabbath Decision. The decision regarding the Sabbath is often the deciding factor as to whether guests will continue studying with us. When visiting with guests in the second half of the series, ask, "So how have you felt about the meetings so far? Have you learned anything new? I know for many people the truth about the Sabbath can be surprising. Was that different for you?" Get them talking about it and encourage them to obey. Remind them of Jesus' words, "If you love Me, keep My commandments." Share stories of faith and obedience. Say, "The Lord will help you. God will honor those who honor Him." If someone has continued attending after the Sabbath presentation, but then stops coming due to some other topic (death, Spirit of Prophecy, lifestyle, etc.), visit with them and bring their attention back to the Sabbath. Even if they disagree on a different topic, does that make the Sabbath unimportant? Can they conscientiously continue worshiping on Sunday and violating one of the Ten Commandments? Suggest that they might worship with us on Sabbath even if there are other areas where we currently don't see eye to eye. The key is to keep them coming so that their hearts will soften and become receptive.

15. Baptismal Classes. After the baptism presentation is made and decisions for baptism or rebaptism are collected, hold baptismal classes each evening before the main presentation. Announce that the class is open and everyone is invited and encouraged to come.

After the Series:

1. Follow-up / "Phase 2" Meetings. About halfway through the baptismal classes, the main Discovering Revelation series will conclude. Have a second series that continues at a slightly slower pace (two weeknights plus Sabbath School). We recommend using the It Is Written Bible Study Guides or a similar series that will review the subjects you have just covered in the meetings. This series can begin during Sabbath School time while the Discovering Revelation meetings are still going on and should continue with no breaks after the main Discovering Revelation meetings are over.

2. Final Baptismal Preparation. Begin personally meeting with each baptismal candidate near the end of the baptismal classes to lead to final decisions for Christ and to ensure readiness for baptism.

3. Baptisms. Baptize those who are ready!

4. Spiritual Mentorship. Immediately assign a mentor to each new member who will utilize the Discipleship Handbook for church integration and discipleship, including ongoing weekly meetings between the mentor and new member.

5. Bible Study Follow-up. After the meetings have ended, begin Bible studies with anyone who is still interested but who missed a large portion of the meetings. Visit everyone who attended at least once but stopped coming and everyone who pre-registered but never attended. Offer personal or DVD Bible studies and invite to church events.

Our goal is not merely to hold a well-attended event, but to win souls. We can't assume that people will keep coming and eventually become members without earnest prayer, personal labor, and a clear process that leads to positive decisions for Christ and the truth!